







200+

**Employers** 



150+

C-Suite Hired



10+

**Global Partners** 



94+

Mega Hiring Projects



70+

Consultation Projects in 6 countries in the MENA Region



95%

**Retention Rate** 



25+

**Assessment Centers** 

# **Subject Matter Expert in**







### **Our Story**

Since 2008 Rawaj HCM has been at the forefront of the people industry in the Region, Providing top-notch Human Capital Management solutions to companies and individuals, we drive performance and bring about exceptional results through our personalized and consultative approach.

### **Our Mission**

Empowering businesses and individuals to reach their full potential through full-fledged human capital management solutions.



# **Our Value Proposition**



#### **Reliable Partnership**

When you work with us, you are working with a trusted partner, NOT a third-party provider.



#### **On-Ground Presence**

we are not virtual, we are on the ground, ready to assist you and your in-country team members at any time.



### **Expertise & World-Class Technology**

Our team of experts, combined with cutting-edge technology, creates a unique and unbeatable combination.



# Full-Fledged Solutions Mixed with Al:

Our solutions are designed to simplify everything,putting everything you need in one place



We Speak your Language

We understand your industry inside out and assure you that we have hands-on expertise.



#### Tools driven by science

We use advanced technology and Al to source and assess candidates, resulting in higherquality hires.



### **Executive Search**

Finding the right leader is crucial to the success of any organization. At **Rawaj HCM**, we understand this and are dedicated to providing the best possible executive search services. We believe in defining success by jobs and identifying the best fit for your organization.

#### **Leadership Development:**

Our assessments provide a comprehensive view of a candidate's skills and abilities. From business expertise to leadership abilities, cultural fit, and growth potential, we have got you covered. With Rawaj, you can rest assured that you're getting the best talent.





### **HR Consultation**

**Rawaj HCM** team comes with a wealth of corporate experience that is diverse and broad. We map existing processes, assess gaps and ultimately bridge the gaps.

We also have the skill to design solutions and assist/guide your teams implement them, track development, and measure success criteria.



Structuring salaries and wages



Organizational Development Consulting



Governance and compliance



Formulating policies and procedures



# **Recruitment & Outsourcing Services**

Our business models provide cost-effective and efficient management of HR functions, driving benefits in quality, service, and scalability.



#### **Digital Recruitment Hub**

We enable hybrid workplaces and support businesses making the move their back offices to Egypt with full HR services support.





#### **Hiring Campigns**

Our team has the expertise in hiring large numbers of individuals from various specializations and job levels with a success rate exceeding 95%.



#### **Tech Hiring**

Tech talent is in high demand, and competition for the best candidates is fierce.

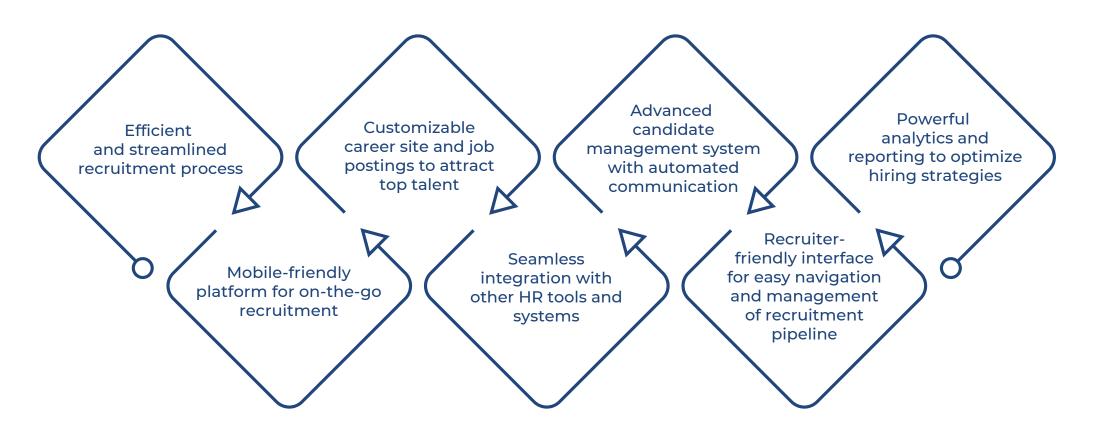


# **Lean Hiring Process Engineering**

#### We assure a hassle-free hiring process

Our lean hiring model powered by cutting-edge technology ensures that you can quickly and efficiently manage your candidates from application to hiring.

Stay organized and make data-driven decisions with our user-friendly platform.





### **Talent Assessment Center**

Convert your talent management system from good to great.

At Rawaj-HCM, we understand that having a comprehensive understanding of your workforce is crucial for your business to succeed. That's why we have developed our Talent Assessment Center to help you make data-driven decisions and achieve optimal results.





## **DNA Sales Program**

Our DNA Sales Empowerment Program is a 4-in-1 solution designed to empower your salesforce and drive revenue growth for your business.

we are taking your Salesforce into a very interesting journey

#### **Diagnosis Milestone:**

Meeting the stakeholder and sales peers to form a 360 outlook on the business and sales challenges

Sales Assessment Milestone:

Check if they have DNA for sales Personality/qualities and skills

Our Journey Coaching & Development Milestone:

Tailored industry - specific Sales L&D Programs

Continuous Improvement Milestone:

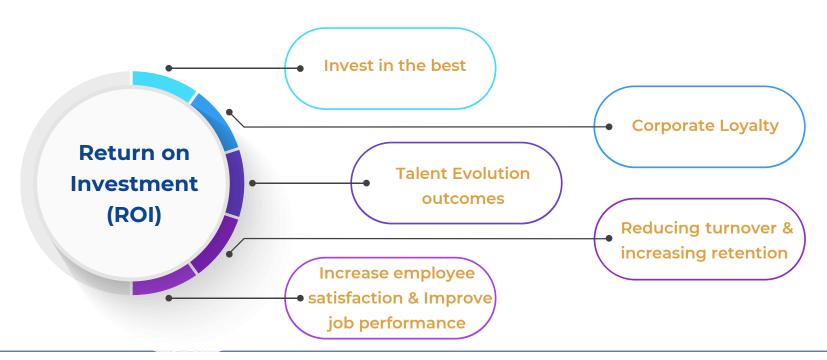
Our program concludes regular sales audit reviews



## **Jesr- Talent Factory**

**Jesr** is a socially responsible talent development solution that bridges the employment-educational gap. Through **Jesr**, we take your future hires into very interesting journey

- 1. Career Pathway : identify the talents' strengths, career interests, leadership potential and cognitive abilities.
- 2. Empowerment Path تمكين: provides a variety of skill-building opportunities, including indus specific training, workshops, simulation and job-shadowing
- 3. Hiring Phase تعيين: Increase their corporate readiness & Engagement





### **Our CLIENTS**

**A**ECOM





































































































































































































### **Contact Us**



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